



THE REPUBLIC OF GHANA
Ghana Irrigation Development Authority
(Ministry of Food and Agriculture)
RFP No.: MOFA/GIDA/QBS/GHTC/2022/02

REQUEST FOR PROPOSAL FOR PROVIDING PRACTICAL TRAINING
IN CROPS PRODUCTION IN GREENHOUSES AT BAWJIASE AND
AKUMADAN GREENHOUSE TRAINING CENTRES

1. The Ministry of Food and Agriculture (MoFA) acting through Ghana Irrigation Development Authority (GIDA) using part of the Ministry's budgetary allocations have constructed Commercial Greenhouse, Capacity Building and Training Centres at Dawhenya, Bawjiase and Akumadan. The commercial Greenhouse Centres are already in production at all three centres while 537 graduate youths comprising Males and Females have received training in cultivation of vegetables in Greenhouses at the centres. A total of 340 youths out of those trained in Ghana had opportunities to undergo at least one year internship in Israel.

2. MoFA/GIDA wish to recruit an entity to use the completed Training Centres in Bawjiase and Akumadan to train more youths from Ghana and possibly the West African sub-region in practical cultivation of vegetables

- c. Carry out a "Gap" analysis to identify gaps in the theory and practical trainings being imparted to students from the educational institutions. Map out the issues and identify the priorities in line with the objectives of this project which is offering basic practical training on Greenhouse Technology. This should include consultations and meetings and key informant interviews with relevant stakeholders working with Ministry of Agriculture.
- d. Produce, as part of their proposals, a well-written and comprehensive training needs assessment report including recommendations for:
 - I. Operation and maintenance of the Facility
 - II. Sourcing for funding
 - III. Process of Recruiting Participants
 - IV. Schedule for training;

and submit a thought through proposal for providing the services described above. The Proposal should provide information demonstrating that they have the required qualifications and relevant experience to perform these services. The criteria for assessing the proposals shall include the following: (1) Academic Qualification for Trainers (10 points); (2) Technical and Managerial Records of the Firms/Educational Institutions - (10 points); (3) Availability of appropriate skills among - including but not limited to specialists in modern Commercial management related to agriculture (10 points), (4) Past Experience in Similar assignment with a written Methodology of how you intend to manage the Facility and Providing Practical Training without requiring cash injection from Government (minimum of 3 years of experience in Greenhouse Facility Management and Training) (60 points) and (5) Firm/Educational

and other crops in Greenhouses at the two centres (Bawjiase and Akumadan) so that the trained persons could also train more people as they engage others in their practice of Greenhouse production of vegetables and other crops. The objective of this Consultancy is for the Consulting Entity to come up with workable proposals containing innovative ideas that do not depend on Government funds to render the service but to find alternative ways to complement and supplement fees to be charged trainees. Thus, the Consulting Entity will solely raise finance to manage the Greenhouse Training Centers at Bawjiase and Akumadan and provide Practical Greenhouse Technology training under Commercial Operations for Agricultural, Non-Agricultural and Agro Business participants etc. for affordable fees.

In addition, the Consulting Entity shall submit to the Ministry of Food and Agriculture a training and an Audited Accounts reports at the end of every financial year. Based on the Audited Accounts, the Consulting Entity shall pay Dividend's based on declared profit on the ratio proposed by the Consulting Entity and agreed/negotiated by MoFA to the Government. Government shall not be liable to Losses declared by the Consulting Entity. The appointment of an independent Auditor shall be done by both parties.

For purposes of transparency, the consulting service will include reporting to the Client on all aspects of its operations under the Consultancy Contract.

3. The scope of the services would include (but are not limited to) the following:

- Undertake desk research and analyze all the necessary documents/training modules, training materials to fully understand the ground situation and existing training material available for training Agricultural, Non-Agricultural, Agro Business participants.
- Carry out stakeholder engagements to bring out the roles and responsibilities of key players and educational institutions.

- Identify key resource persons;
- Targeted participants;
- Post -training evaluation and impact assessment.

This should also include a Resource Directory of all the relevant Government Departments/ Ministries/Academic Institutions with focal points.

Kindly be informed that interested entities should note that MoFA/GIDA place premium on a Practical Oriented Training rather than an Academic or Research alone. It is expected that nearly all persons receiving the training would rather go into production of crops than become academicians.

e. Based on this assessment, develop a comprehensive training module (in English) for the practical training program, with a special focus but not limited to areas such as:

- Basic Agronomy – crop production science,
- Irrigation and Fertilization
- Crop Protection
- Greenhouse Farming
- Tree crops farming
- Fruit and Vegetable Production
- Root and Tuber Production
- Cereals and Legume Production
- Precision Agriculture

The Consultant will be required to provide or show historic experience how to achieve the objective of the contract. The duration of the consultancy shall be five (5) Years and shall be subject to renewal based on performance. Performance shall be measured by dividends received as well as quality of training offered to course participants.

4. The Ministry of Food and Agriculture (MoFA)/ Ghana Irrigation Development Authority (GIDA)/ now invites Firms/Educational Institutions to indicate their interest

Institution with exceptional innovative workable ideas (10 Points)

5. Short listed Firms/Educational Institutions with a minimum cumulative score of 75% shall be compiled to do a presentation on their methodology. A Consultant will be selected in accordance with the Quality Based Selection (QBS) Method procedures specified in the Public Procurement Act, 2003 (Act 663), the Public Procurement (Amendment) Act, 2016 (Act 914) and in the Guidelines of the Public Procurement Authority of the Republic Ghana. The weights given to the Technical written proposal (TwP) shall be 70% and the Technical Power Point Presentation (TPP) of Proposal shall be 30%. Proposals shall be ranked according to the Combined Technical Scores. The Consultant with the Highest Combined Technical Score shall be selected by the Employer.

6. Further information can be obtained at the address below during office hours i.e. 09:00 to 17:00 Hours. Interested Firm/Educational Institution can request for a tour to the various Greenhouse Training Centers.

7. Proposal must be delivered in a written form to the address below (in person, between 09:00 Hours to 15:30Hours on 12th April 2022.

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