

18<sup>th</sup> September 2020

Dear Sir/Madam,

**Invitation for 'Expressions of Interest' for 000085 – Provision of Integrated Pipeline Maintenance and Inspection Services**

Brunei Shell Petroleum Co. Sdn Bhd (Company) is seeking Expressions of Interest (EoI) from Contractors for the 000085 – Provision of Integrated Pipeline Maintenance and Inspection Services. Interested Contractors may elect to bid for one or all the Tender scopes as described below.

**Tender Scope:**

**(1) Provision of Services for Progressive Cleaning, In-Line Inspection for Piggable and Unpiggable Pipelines**

Objective of work is to carry out progressive cleaning, In-Line Inspection (ILI) to ensure integrity of pipeline is maintained. ILI tools used to survey pipeline onshore and offshore and assess failure risks such as corrosion, cracks, or any other anomalies.

**Detailed scope of work is as below but not limited to:**

1. Provision of Manpower, tools, equipment and facilities to carry out the works
2. Perform site visit or survey to Company's facilities to verify pipeline operational readiness and conditions
3. Execute pipeline cleaning and internal inspection for piggable pipeline
  - a. Pipeline cleaning (water driven)
  - b. Pipeline cleaning (nitrogen driven)
  - c. Pipeline cleaning (product driven)
  - d. Pipeline gauging (using mechanical device installed on cleaning pig or equivalent)
  - e. Provision of data logging tools
  - f. Provision of Geometry and Mapping tools
  - g. Full circumferential inspection of pipeline by means of wall loss detection tool
  - h. Any other services associated to cleaning, inspection and commissioning such as but not limited to fabrication and fitment of temporary piping, fittings, pig traps, supply of operation of pumping, flooding and drying spread including associated water treatment
4. Execute pipeline cleaning and internal inspection for nonpiggable pipeline
  - a. Pipeline cleaning (nitrogen/water driven)
  - b. Full circumferential inspection of pipeline by means of wall loss detection tool using a suitable technology
  - c. Any other services associated to cleaning, inspection and commissioning such as but not limited to fabrication and fitment of temporary piping, fittings, pig traps, supply of operation of pumping, flooding and drying spread including associated water treatment

## (2) Provision of Pigging Services

Objective of work is to provide all services required to support routine cleaning pigging in all onshore/offshore pipelines.

### Detailed scope of work is as below but not limited to:

1. Provision of Manpower, tools, equipment and facilities to carry out the works
2. Perform site visit or survey to Company's facilities to verify pipeline operational readiness and conditions
3. Pig Maintenance and Refurbishment, including body paint, part replacements and consumable
4. Pig Cleaning and decontamination
5. Procurement of pig parts or new cleaning pigs
6. Storage and preservation of spare parts in Contractor premises
7. Transportation and handling of pigs from/to Company from/to Contractor facilities
8. Management of Company Pigging fleet, including marking, tagging and inventory

Currently, Company has a fleet of 75 pigs from 4" to 40" in size from different manufactures at Onshore and Offshore Locations.

## (3) Provision of Services for Pipeline Mechanical Cleaning

Objective of the work is to remove wax and scale inside the flowlines, pipelines and well tubing by performing solvent soaking and cleaning.

### Detailed scope of work but not limited to:

1. Provision of Manpower, Tools and Equipment.
2. Site preparation and equipment set-up for cleaning activities
3. Company will isolate system and hand over the system for Contractor's connection.
4. Pre/post cleaning using borescope to verify cleanliness pipe internal.
5. Cleaning and dewaxing of lines using mechanical cleaning in the forms of hydro-jetting, roto jetting or another suitable technology
6. Post cleaning flushing to remove loosened debris until water is running clear.
7. Hydrotest of carbon steel, duplex stainless steel and RTP Lines. RTP is non-metallic lines.
8. Collection of waste from pipe internal. Disposal by Company.
9. Separation of solid debris and oily wastewater.

### Alternative Technology.

Contractors can submit a proposal of new method/technology which is different from the method as described above. Company is interested in new methods/technologies that provide lower cost, lower impact to production deferment and are effective in removing wax and scale. Please take note that, the water cut in some wells can be as high as 90% which can impact effectiveness of chemical/solvent. For new methods/technologies, company would request field trial to prove successful implementation based on 'No cure no pay' and Contractor will be paid upon successful trial. Terms and conditions to be agreed by both parties prior to field trial.

### Technical Questionnaires:

For this EOI, interested Contractors are required to answer the questionnaires listed in Appendix A and submit them as part of the EOI submission. Failure to submit the questionnaires may result in disqualification for BSP EOI evaluation.

### Local Business Development (LBD)

Brunei Shell Joint Venture (BSJV) Companies' LBD requirements are in line with the LBD Directives as issued by the Ministry of Energy, Manpower and Industry. This scope falls under the **Highly Specialised** Quadrant of the LBD Framework.

- EOI is open for **all** companies;
- The owners of the company must actively participate in its management and day to day running of the business;
- Target for recruitment and development of suitably qualified Bruneian staff, including graduates will be part of Tender / Contract.

### Tender/Contract Schedule

- Planned tender date: Dec 2020 - Jan 2021
- Contract Duration: 5 years with 2 years extension option

### Registration of Vendor in SMART system

- Kindly register your company under **Third Party and Vendor Inspection Services (Tender Scope 1) and Production and Related Specialist Services (Tender Scope 2 and 3)** by 20<sup>th</sup> October 2020
- For non-BSJV registered vendor, please refer to <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/getting-registered> for further information on how to register with BSJV.
- For details on Work Category and Product Group, please refer to: <https://www.bsp.com.bn/main/icv/doing-business-with-bsjv/local-business-development/products-and-services>. For existing BSJV vendors, please ensure that your company details are updated online in Smart By GEP.
- Acceptance of your company registration shall be in compliance to our registration checklist and criteria.

For any SMART registration-related queries, kindly email to: [BSP-SCM13-Vendor-Registration@shell.com](mailto:BSP-SCM13-Vendor-Registration@shell.com) or phone at: 337-3305/4076.

For any EOI related queries, kindly email to: [Chian-Chen.Goh@shell.com](mailto:Chian-Chen.Goh@shell.com)



## شریکت میپ بروئی شیل سندیرین برحد

Brunei Shell Petroleum Co Sdn Bhd

Jalan Utara, Panaga

Seria KB3534

Negara Brunei Darussalam

Website: [www.bsp.com.bn](http://www.bsp.com.bn)

Tel: +673 3373999

Fax: +673 3372040

Kindly fill in the questionnaire attached herein and indicate your acceptance by ticking (✓) in the respective boxes no later than **20<sup>th</sup> October 2020** and submit via the [www.BSP-lbd.com.bn](http://www.BSP-lbd.com.bn). **PLEASE BE REMINDED THAT ANY REPLY RECEIVED LATER THAN THE SPECIFIED DATE AND TIME MAY NOT BE ACCEPTED.**

This Expression of Interest shall not be deemed to be an invitation to tender. **BSP** shall have the right and sole discretion to reject any part or all the response made by the Contractor. **BSP** shall have the right and sole discretion to determine the bidders for this tender. This letter serves solely for the purpose of obtaining Expressions of Interest and shall neither in any way be construed as to create any legal obligation on the parties responding to this advertisement nor mentioned herein. Expenses incurred in connection to this shall be borne in its entirety by the interested parties.

Yours faithfully,

For **BRUNEI SHELL PETROLEUM COMPANY SENDIRIAN BERHAD**

Goh Chian Chen  
Pipeline Integrity Supply Chain Executive



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## EXPRESSIONS OF INTEREST FOR CONTRACT NO. 000085 – Provision of Integrated Pipeline Maintenance and Inspection Services

1. Please list down the details of all owners of your company:

Full Name	I/C Number	Bumiputra/Local/ Non-Local <sup>1</sup>

2. Please complete this section by ticking YES or NO:

		Yes	No
1	Are you willing to comply with all applicable laws and regulations of Brunei Darussalam, including Tabung Amanah Pekerja (TAP) and Supplementary Contribution Pension (SCP) requirements?		
2	Please confirm that the owners of your company are actively managing the day-to-day operations of your company. (Kindly provide owner's details in table 'A' provided below)		
3	Have you or any of your key personnel worked for BSJV Companies? (If 'YES' Kindly provide details in table 'B' provided below)		

- A. Kindly provide owner details in the table below:

Full Name	% of Shares	Actively Managing Company's Operation (Y/N)	Position	Authorised Signatories (Y/N)

<sup>1</sup> Bumiputra – Brunei Citizens belonging to one of the indigenous group of the Malay race, namely, Belait, Bisayah, Brunei, Dusun, Kedayan, Murut or Tutong  
Local – Brunei Citizens means subjects of His Majesty the Sultan and Yang Di-Pertuan holding a Brunei Yellow IC  
Non-Local – Not 'Bumiputra' and 'Local'

B. Please provide details of other authorised signatories of your company in the table below:

Full Name	I/C Number	Bumiputra/Local/ Non-Local	Position in the Company

C. Please provide details of directors as per Form-X of your company in the table below:

Full Name	I/C Number	Bumiputra/Local/ Non-Local	Position in the Company

D. Please provide Ex-BSJV details in the table below:

Full Name	I/C Number	Position in Tenderer's Company	Involvement in Existing EOI/Tender (i.e. Tender Preparation; Contract Execution; etc)	Year Last Worked in a BSJV Company	Job Description (include Job Title, Indicator, Department)



## شرپکت میپک بروونی شیل سندیزین برحد

Brunei Shell Petroleum Co Sdn Bhd

Jalan Utara, Panaga

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## Negara Brunei Darussalam

Website: [www.bsp.com.bn](http://www.bsp.com.bn)

Tel: +673 3373999

Fax: +673 3372040

I, hereby, declare that all the information provided herein is accurate and acknowledge that BSV companies reserve the right to exclude my Company from any subsequent tenders, should there be any deviations to such information.

Signature : \_\_\_\_\_

Dated this            day of           , 2020

Name : \_\_\_\_\_

Position Held : \_\_\_\_\_

Contact No. : \_\_\_\_\_ (O)

⋮ \_\_\_\_\_ (M)

Email : \_\_\_\_\_

Duly authorised to sign Eols for and on behalf of: -

.....

..... (Registered Address)

Appendix A – Questionnaire

(1) Please mark an **x** in the **Yes** or **No** column to clearly confirm the Tender scope(s) your Company would like to bid for:

		Yes	No
1	Provision of Services for Progressive Cleaning, In-Line Inspection for Piggable and Unpiggable pipelines		
2	Provision of Pigging Services		
3	Provision of Services for Pipeline Mechanical Cleaning		

(2) Please provide your company profile, e.g. company size, product and/or services and current resources (such as office, workshop, personnel, etc.).

(3) You are requested to provide details of your past or present experience of performing similar Works described in this EOI for the Tender scope(s) that you are interested. Please use table below as a reference list and provide sufficient additional information as attachments.

Contract awarded / Name of Project	Description of Work	Name of customer	Contract Value (estimate)	Date awarded and duration of contract