



ULYANOVSK REGION

CONNECTING BUSINESS AND INNOVATIONS



1,24 mln people
population

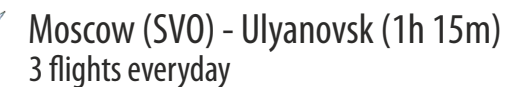
37,2 thousand sq. m
total area

275,2 thousand rubles
GDP per capita

10th place
National Regional Investment
Climate Ranking

UNIQUE LOCATION OF THE REGION AT THE CROSSING OF LOGISTIC ROUTES

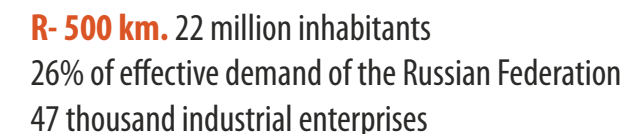
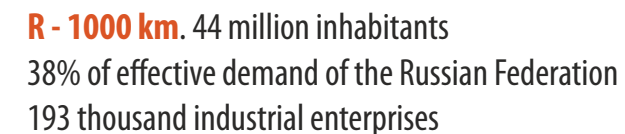
Transport accessibility



Moscow (VKO) - Ulyanovsk
6 flights everuday



Developed industrial base



1,26
mln people
population of the region

343
BLN RUB
GRP

ULYANOVSK REGION TODAY

RATINGS



TOP-10

NATIONAL REGIONAL INVESTMENT CLIMATE RANKING



DYNAMICS OF THE ULYANOVSK REGIONS DEVELOPMENT

910 BLN
RUBLES

VOLUME OF INVESTMENTS
IN FIXED ASSETS
(2004-2018)

25-28%

THE SHARE OF INVESTMENT
IN GRP
(17% - national average)

60 000

HIGH-EFFICIENT JOBS
CREATED

KEY INDICATORS OF THE REGION

DYNAMICS OF THE ULYANOVSK REGIONS DEVELOPMENT

GRP
OF THE ULYANOVSK REGION
2005-2017


428%

THE SHARE OF HIGH-TECH
PRODUCTS IN GRP
2017

29%
(22% - national average)

INDUSTRIAL OUTPUT
2005-2017


392%

THE VOLUME OF INVESTMENTS
IN FIXED ASSETS
2005-2017

21 BLN
USD

INVESTMENT VOLUME
GROWTH RATE
2005-2017


711%

RATINGS



DOING BUSINESS
1ST PLACE IN TERMS OF DOING BUSINESS



THE INFORMATION
SOCIETY INSTITUTE
1ST PLACE IN TERMS OF OPENNESS
OF THE GOVERNMENT



JOINT STUDY BY
KPMG AND RSPP



NATIONAL RATING
10TH PLACE INVESTMENT CLIMATE



INNOVATION REGIONS
RATING
8TH IN TERMS OF INNOVATION (+8)

KEY INDICATORS OF THE REGION

60 000

HIGH-EFFICIENT JOBS CREATED
(2012-2017)

6,7%

INCREASE IN INDUSTRIAL PRODUCTION VOLUME
ACCORDING TO THE RESULTS OF 2017

2^{place} in Volga Federal District

INDUSTRY GROWTH
(2012 - 2017)

ULYANOVSK REGION

12,6%

RUSSIA

3,9%

VFD

4,9%

92 bln rub

INVESTMENT VOLUME IN
FIXED ASSETS IN 2017

12,5% (2015-2017)

4,2%

AGRICULTURE PRODUCTION GROWTH
ACCORDING TO THE RESULTS OF 2017

3^{place} in Volga Federal District

LABOUR PRODUCTIVITY GROWTH
(2012 - 2016)

ULYANOVSK REGION

7,5%

RUSSIA

4%

220%

EXPORT GROWTH
(2013 - 2017)

4 position

IN RUSSIA FOR RESEARCH AND
DEVELOPMENT EXPENDITURE

23,6%

PRODUCT GROWTH OF HIGH-TECH INDUSTRIES IN GRP
(2012 - 2016)

COMFORTABLE CONDITIONS FOR INVESTORS

 **Hilton
Garden Inn**
Ulyanovsk



500 000
TOURISTS ANNUAL

120 CRUISE LINERS COME
IN THE RIVER PORT

**WE PROVIDE COMFORTABLE LIVING
CONDITIONS FOR OUR RESIDENTS
AND ITS FAMILIES**

Transport accessibility

2 international airports

Housing

Comfortable apartments,
High – ranked hotels

Leisure

One of the oldest Drama Theaters in
Russia. Philharmonic, Concert Hall,
Cinema, Parks and Shopping Malls

Education

Institutions of Higher Education,
private schools and technology park
for children



 increase **6** times
GROWTH IN ANNUAL
ACCOMMODATION FOR 14 YEARS

980 000 m²
ANNUAL VOLUME
OF HOUSING CONSTRUCTION

HUMAN CAPITAL ASSETS

The Ulyanovsk region is among:

TOP 5 in terms of **Science and technology in GRP**

TOP 10 in the terms of **innovations development in the region**



17 universities
5 state universities



39 000 students
2 000 foreign students

In education institutions work

250 PhD
1 400 Doctors

EDUCATIONAL OPPORTUNITIES

International Competence
Center **WORLD SKILLS**



Collective work space
"Boiling Point"

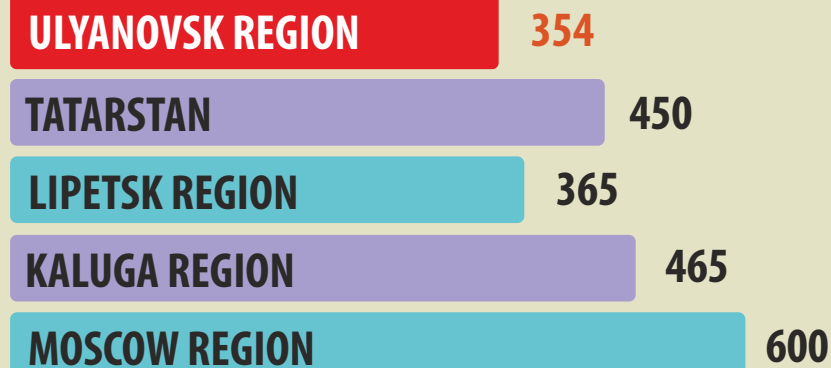


Children technology
Park "Quantorium"



AVERAGE SALARY LEVEL

€ 354





>115
implemented
investment projects



INDUSTRIAL CLUSTERS

ALTERNATIVE ENERGY



**CONSTRUCTIONAL
MATERIALS**



AGRICULTURAL



MEDICAL



AUTOMOTIVE



AVIATION



NUCLEAR-INNOVATIVE



MACHINE TOOL



FOOD



AVIATION CLUSTER

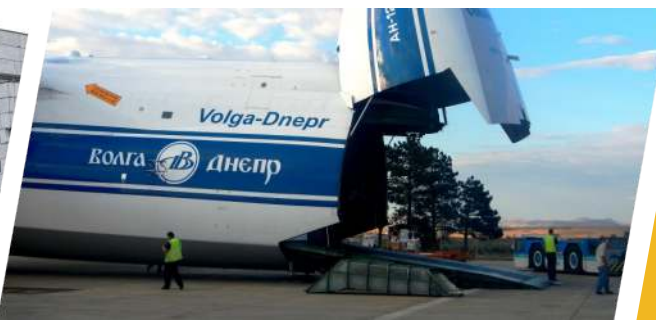
OFFERS FOR THE FUTURE PROJECTS:

- The establishment of the **Aircraft Service Centers**
- Building of the **new types of the aircrafts**
- The establishment of the **customization centers**
- New sites for **aircraft components production**
- The establishment of **new paint shops**
- The development and building of **unmanned aerial vehicles**

44
companies



SUPERJET 100
ЦЕНТР КАСТОМИЗАЦИИ



\$5,2 BLN
collective turnover of
the aviation cluster participants

17 000
people - employment level
in aviation cluster

AUTOMOTIVE CLUSTER



96

companies



OFFERS FOR THE FUTURE PROJECTS:

- The localization of the **autocomponents manufacturing**
- The establishment of the **autocomponents suppliers park**
- The establishment of **auto assembly production**
- The establishment of the training centers and centers of competence
- Export of **autocomponents**



Ulyanovsk Region is in the center of Automotive Industry in Russia

ALTERNATIVE ENERGY CLUSTER



Vestas



RUSNANO

THE FIRST IN RUSSIA SPIC IN THE SPHERE OF ALTERNATIVE ENERGY SIGNED WITH
VESTAS ON BLADES MANUFACTURING

OFFERS FOR THE FUTURE PROJECTS

- The establishment of **components and equipment manufacturing**
- **The R&D Centers** establishment
- **Localization of equipment**
- The Establishment of **energy storage and distribution centers**
- The establishment of **the new energy resources**



JSK «FORTUM»

35 MWT

2017

THE FIRST PRIVATE
WIND PARK

50 MWT

2018

520 MWT

PERSPECTIVE

by 2024

20%

the level of alternative
energy generation

70%

the level of localization

NUCLEAR CLUSTER

State scientific center – Research Institute of Atomic Reactors



Remains the largest Russia's and world's research center providing science-based high-tech services in a wide range of in-pile tests and post-irradiation examinations.

Federal hi-tech medical radiology center



The unique medical and research center, which provides hi-tech nuclear medical care to the citizens of Russia in the following medical areas: oncology, endocrinology, cardiology, cardiovascular surgery, neurosurgery.

The Ulyanovsk Technology Transfer Center



The primary goal is to provide favorable conditions for the creation and successful development of technology startups. The integration of science into real economy.

Multi-Purpose Fast Reactor (MBIR)



The world's only multi-functional R&D Complex with research reactor.
The materials research center

OFFERS FOR THE FUTURE PROJECTS:

- The establishment of **R&D Centers**
- The establishment of **engineering centers**
- The establishment of **Research Centers**
- **The New Materials Research Centers**
- The establishment of **high-tech medical centers**
- **Radiopharmaceuticals production and export**
- Construction of **rehabilitation centers**



JSC «SSC RIAR» -
the Russia's only
center under the
aegis of the IAEA

56
residents

\$175 MLN
the volume of investments

MACHINE TOOL BUILDING CLUSTER

OFFERS FOR THE FUTURE PROJECTS

- The machine tool equipment production localization
- The development and manufacturing of **equipment for the automotive production and aviation**
- The machine tools components manufacturing
- The assembly facility
- The establishment of **Competence Centers**

DMG MORI

Plant Capacity – **1200 tools per year**,
including machine tools for aviation,
space and automotive production industries



The first Special Investment Contract
signed in the sphere of machine
tool building in Russia with **DMG MORI**

CLUSTER OF CONSTRUCTION MATERIALS

OFFERS FOR THE FUTURE PROJECTS

- Glass manufacturing
- Production of expanded clay mixtures
- MDF manufacturing

Mineral resources

250 mln tonns

Quartz, glass and molding sands

89 mln m³

Cement raw materials

380 mln tonns

Cement raw materials

78 mln tonns

Carbonate raw materials



Ulyanovsk region is the main region for mining of quartz sand in Russia

AGRICULTURAL CLUSTER



1,3 mln Ha
Cultivated area

135 thousand Ha
farm areas

320
agricultural enterprises
in the region

OFFERS FOR THE FUTURE PROJECTS

- The construction and development of **breeding complex**
- **Fruits and Vegetables** cultivation
- **Poultry farming**
- **The greenhouses** construction
- **Agricultural Machinery**
- Grain export



60% of the
lands
agricultural area

FOOD CLUSTER

ULYANOVSK REGION

22 ha
Total area

6-8
Greenfield sites

- Developed engineering infrastructure
- Developed logistic infrastructure
- Public transport
- Cooperation with local companies



CLUSTER PARTICIPANTS

EFES
RUS

MARS

MEDICAL CLUSTER

MEDICAL INDUSTRIAL PARK

The establishment of **the Europe's largest innovation park** of medical and high-tech equipment manufacturing.

OFFERS FOR THE FUTURE PROJECTS

- Manufacture of **pharmaceutical products**
- Production and localization of **high-tech medical equipment**
- Manufacture of **technical means of rehabilitation**
- Establishment of **rehabilitation centers, boarding houses** for the care of patients and elderly people



100 BLN
USD
the investment volume

17
companies approved

INVESTMENT SITES «GREENFIELD», «BROWNFIELD»



PROJECT IMPLEMENTATION OPTIONS

1 GREENFIELD

GETTING LAND AND CONSTRUCTION
OF ITS OWN PREMISES



2 BROWNFIELD

RENT OF STANDART PREMISES



3 BUILT-TO-SUIT

CONSTRUCTION OF INDUSTRIAL BUILDINGS
SPECIALLY FOR THE CUSTOMER



SPECIAL ECONOMIC ZONE "ULYANOVSK"



The only sez of airport type in Russia.

A unique transport and logistics center within the framework of the Eurasian transport Corridor project.

Main activities of residents:

- Production of aviation equipment and aircraft components
- Manufacture of medical equipment
- Electronics manufacturing
- Logistics and wholesale
- Aircraft maintenance



30
residents

325 Ha
total area

FREE CUSTOMS ZONE REGIME

ЗОНА ТАМОЖЕННОГО КОНТРОЛЯ

CUSTOMS CONTROL ZONE



Construction materials and
equipment

Components and repair
parts

0%

VAT

0%

Duties

0%

Excise duties

- Unlimited storage period
- Free goods processing
- Defective goods disposal

GOODS OUT

- Duties and vat paid for the final product or foreign components in it
- Import of goods to RF by parts
- Post-payment of duties and VAT

**NO CUSTOMS DUTIES
FOR IMPORTING GOODS**

CUSTOMS INFRASTRUCTURE

1-24 hours
CUSTOMS FORMALITIES TIME



Ульяновск
ОСОБАЯ ЭКОНОМИЧЕСКАЯ ЗОНА

- **Administrative services building**
for customs officers
- **Checkpoints:**
car checkpoint, individual checkpoint,
and construction materials import
checkpoints
- **Examination area.**
Transfer capacity is more than 90
vehicles per day with an average
load of 20 t



Customs infrastructure made for the residents
only to reduce the amount of time spent
on customs formalities

SEZ «ULYANOVSK» TERRITORY



AIRPORT
«ULYANOVSK-VOSTOCHNY»

INDUSTRIAL PARK «PLATFORM»

RSMP

COMPOSITE VALLEY

PLANNED RAILWAY TERMINAL

CUSTOMS WAREHOUSE "T1"

PROMTECH-ULYANOVSK

CUSTOMS

ROAD TO ULYANOVSK

ROAD TO FEDERAL HIGHWAY

RUNAWAY

INDUSTRIAL PARK «PLATFORM»



400 MLN RUB
VOLUME OF RESIDENT INVESTMENTS

11 COMPANIES

AUTO COMPONENTS
MEDICAL EQUIPMENT
MACHINE BUILDING
UAV COMPONENTS
WHOLESALE
AIRPORT EQUIPMENT

4 COUNTRIES
INTERNATIONAL COMPANIES



PRODUCTION
FACILITY
5 000 m²



14 000 m²
total area

NEW INDUSTRIAL COMPLEX "PLATFORMA 2.0"

BROWNFIELD

10 000 m²

9 m
ceiling height

2 000 kg/m²
floor load

- Production, warehouse and office premises for rent
- Cargo gates

2019

CONSTRUCTION START

2020

COMPLETION TERM

RENT

472 rub/m²
office space

286 rub/m²
warehouse and production
facility space

INDUSTRIAL PARK "ZAVOLZHYE"



ROAD TO THE «ULYANOVSK-VOSTOCHNY» AIRPORT

EFES

BRIDGESTONE

JOKEY

ULNANOTECH

SCHAEFFLER

NEMAK

DMG MORI

ULYANOVSK – 10 KM

JOYSON

LEGRAND

SAMARA	210
TOGLIATTI	180
UFA	570

706 Ha
total area

26
residents

FEDERAL HIGHWAY P-178

KAZAN	240
NIZHNY NOVGOROD	460
MOSCOW	880

INDUSTRIAL PARK "ZAVOLZHYE"



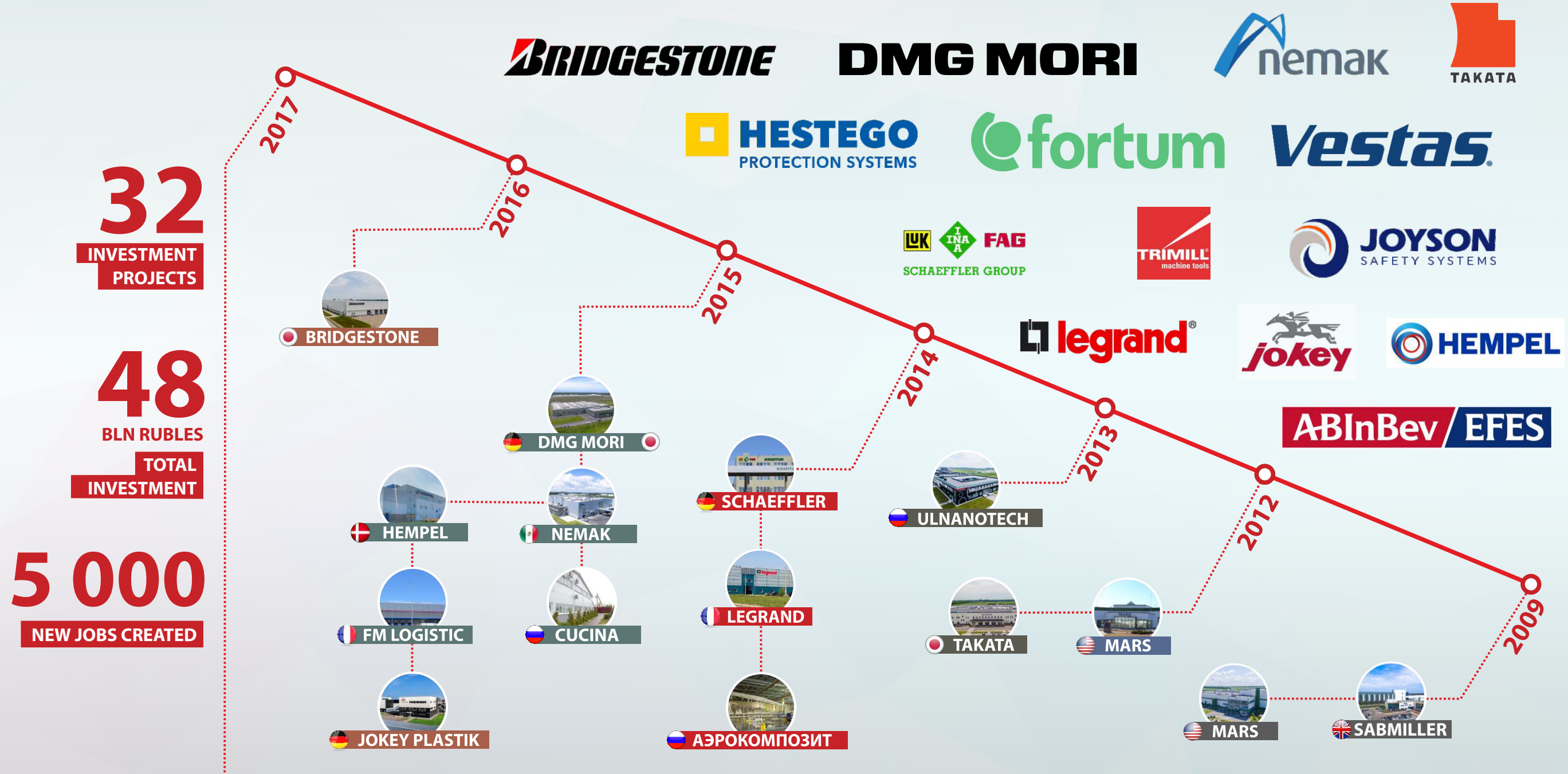
READY ENGINEERING INFRASTRUCTURE

-  Roads
-  Electricity
-  Gas supply
-  Water supply

RESIDENTS



INDUSTRIAL PARK "ZAVOLZHYE"





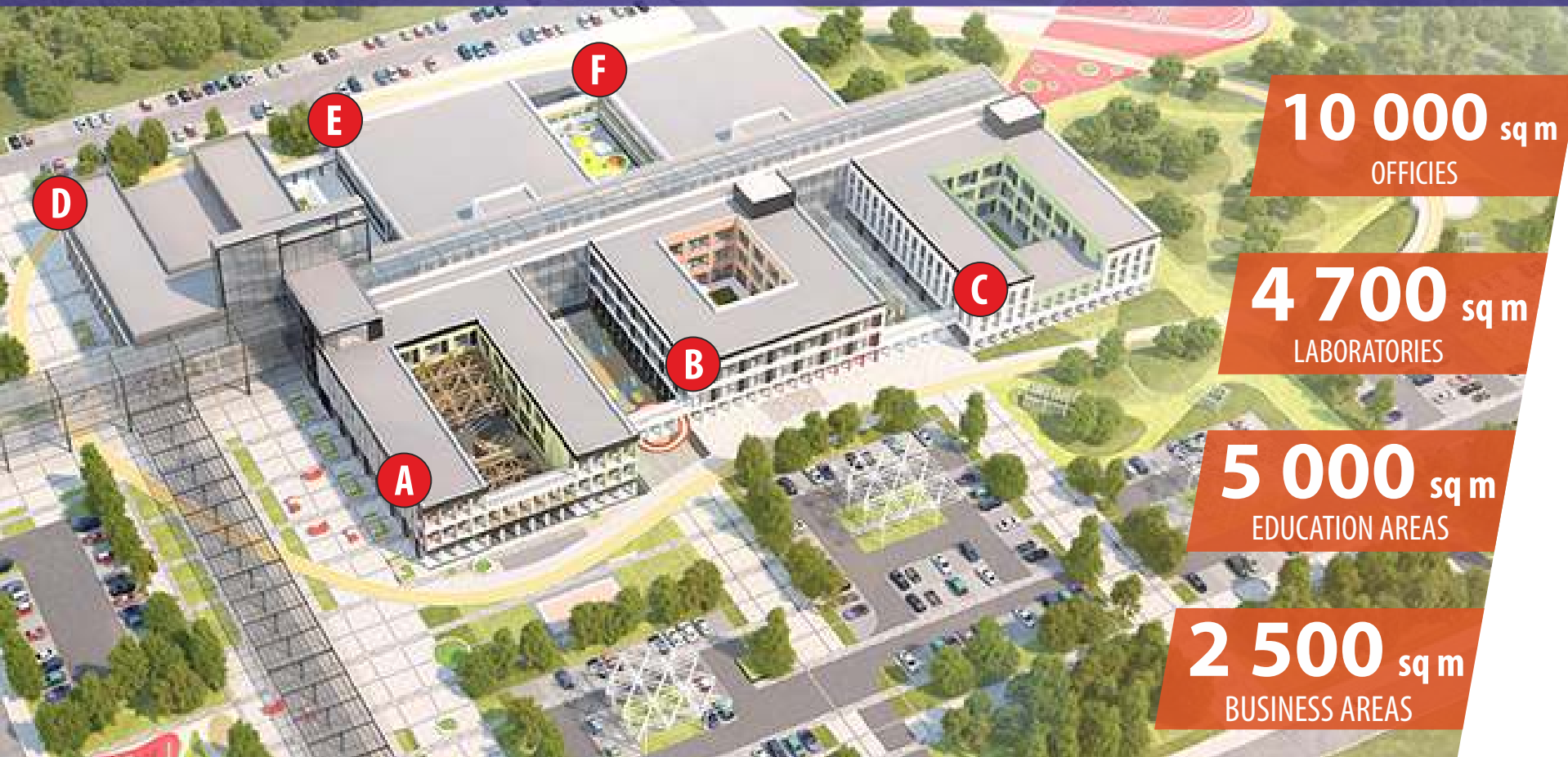
IMPLEMENTED PROJECTS



>115
implemented
investment projects

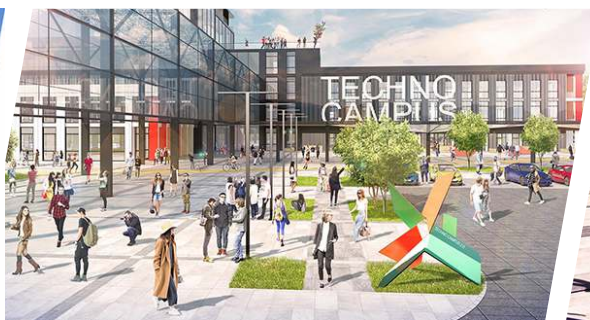
10
bln dollars
total investment

TECHNOLOGICAL VALLEY



INNOVATION CLUSTER

- **New economic development model.**
- Formation of **new high-tech economy sectors**
- **Ecosystem**, combining educational, scientific, research and business resources.
- **The school of future**

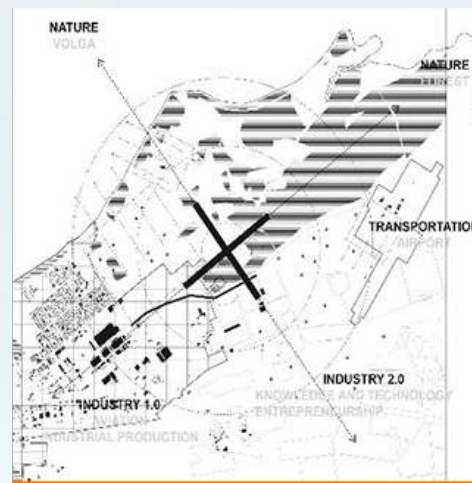


10 000
NEW HIGH-TECH JOBS CREATED

TECHNOCAMPUS 2.0: PERSPECTIVE DEVELOPMENT



2017
COWORKING
SPACE
"BOILING POINT"
(ASI PROJECT)



2018
AIRPORTS

Complex transformation and development of the airport complex



2019
INVESTOR
RESIDENTIAL AREA

20 houses



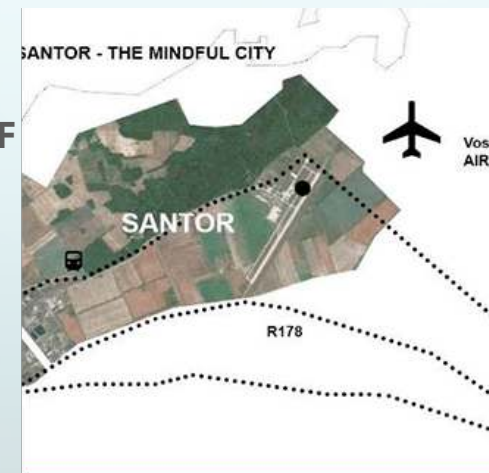
2020
SCHOOL

Key partners of the company - "Smart School" and «Innopraktik



2020
FIRST ORDER OF
CONSTRUCTION OF
TECHNOCAMPUS

35 500 sq. m



2021
SANTOR

To legalize the municipal formation SANTOR

IT-CLUSTER

1 100

SECTION-SHAPED
GRADUATES
ANNUALLY

45 000

PEOPLE EMPLOYED
IN IT-SECTOR

more than
10

MAJOR INTERNATIONAL
EVENTS ANNUALLY



CO-WORKING CENTER
"BOILING POINT"

HIGHER EDUCATION SECTORALLY ORIENTED



ULYANOVSK STATE TECHNICAL
UNIVERSITY



ULYANOVSK STATE UNIVERSITY

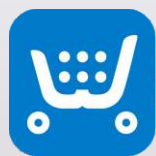


ULYANOVSK STATE PEDAGOGICAL
UNIVERSITY



DIMITROVGRAD ENGINEERING
AND TECHNOLOGY INSTITUTE

MORE THAN 200 COMPANIES, MOST OF WHICH INTERNATIONAL



ecwid



simtech

SimbirSoft [Si]

ADVANTSHOP

group of companies
itm



ГYD LINES

MST
DIGITAL AGENCY

NANOCENTER ULNANOTECH



The platform for start-ups development

- Unique innovation ecosystem
- Scientific process integration into real economy
- Center of attraction of scientist from all over the world

NANOCENTER focuses on:

- Alternative energy
- Biotech and molecular genetics
- Integrated electronics
- New construction technologies
- Thin-films coatings
- Composite materials



The platform for scientific researches in the field of thin-film coatings



Development and production of kits for molecular and genetic testing



The research laboratory of electronic devices development



Technology and materials for heat flow management



>110
projects approved

200
new high-tech jobs

TASED “DIMITROVGRAD”

TERRITORY OF ADVANCED SOCIAL AND ECONOMIC DEVELOPMENT “DIMITROVGRAD”

116 000
population

*Resolution of the Government of the Russian
Federation dated July 19, 2017 No. 848
“On the creation of the territory of advanced
socio-economic development” Dimitrovgrad ”*

by 2020

7 bln rubles
volume of investments

2 000
new jobs created



INVESTMENT SITES
«GREENFIELD» AND «BROWNFIELD»

INDUSTRIAL PARK «DIP-MASTER»

TERRITORY OF ADVANCED SOCIAL AND ECONOMIC DEVELOPMENT "DIMITROVGRAD"



TERRITORY OF ADVANCED SOCIAL
AND ECONOMIC DEVELOPMENT

HEATED SPACE

Availability of office, warehouse,
production premises

Unique tax regime for residents

7,6% - insurance premiums

0% - income tax

Low cost of resources

\$0,06/kW * hour - electricity supply

OFFICE AND INDUSTRIAL SPACE

150 000 m²



RENT

\$3,5 / m²

office space

\$2 / m²

warehouse and production
facility space

COMPARATIVE TABLE OF TAX BENEFITS

Taxes and duties	Specially Significant Investment Project Status	SEZ «Ulyanovsk»	Territory of advanced development «DIMITROVGRAD»
Income Tax (20%)	15,5% for 15 years	2% for 10 years 15,5 % from 11 to 45 years	0% for 5 years, 10% from 6 to 10 years
Property Tax (2,2%)	0% for 10 years 1,1% from 11 to 15 years	0% for 15 years	0% for 10 years
Transport Tax (Differentiated)	0% for 10 years	0% for 10 years	0% for 10 years
Land Tax (1,5%)	0% for 8 years	0% for 10 years	0% for 10 years Prolongation for more 5 years available
VAT (20%)	20%	Execution of works and provision of services are not subject to VAT	20%
Insurance premiums to PFR, OMIF, SIF (30%)	30%	30%	7,6% for 10 years Prolongation for 5 more years available
Custom Duties (Differentiated)	Differentiated	The importation of goods, equipment, construction materials to the territory of SEZ is not subject to VAT, excise duties and customs duties	Differentiated

The instrument for Support and development of Russian industry, provided by Federal Act No.488 of 31.12.2014 "On industry policy in the Russian Federation"

SPIC - an agreement between an industrial investor and the state (or the region), which sets forth:

- the obligations of the investor to create (or modernize) industrial production facilities and set up production within the timeframe stipulated by the contract;
- the obligation of the state to provide stable tax conditions and provision of incentives

The advantages of SPIC

«MADE IN RUSSIA» STATUS

EXPEDITED AND SIMPLIFIED
PROCEDURE OF OBTAINING THE
"MADE IN RUSSIA" STATUS

TAXES

NON-DETERIORATION OF TAX
CONDITIONS OPPORTUNITY TO
REDUCE THE RATES OF REGIONAL
AND MUNICIPAL TAXES

THE ACCESS TO THE STATE CONTRACTS

OPPORTUNITY TO RECEIVE **THE SINGLE
PRODUCT SUPPLIER STATUS** FOR PRODUCTS
MANUFACTURERS UNDER THE SPIC
PARTICIPATION IN STATE PURCHASE
CONTRACTS ON **A NON-COMPETITIVE BASIS**

SPECIAL INVESTMENT CONTRACT

CONDITIONS

750 MLN rubles

The minimum amount of the investments
for SPIC

Period of validity

Time for the project to become operationally
profitable + 5 years, but not more than 10 years

EXPERIENCE



MACHINE TOOLS

31 May 2016

DMG MORI



ALTERNATIVE
ENERGY

20 December 2017

Vestas



AUTOMOTIVE

26 May 2018

ISUZU

**THE REGION HAS SUCCESSFUL EXPERIENCE
OF SIGNING SPIC IN MACHINE TOOL,
ALTERNATIVE ENERGY AND AUTOMOTIVE PRODUCTION**

EXPORT POTENTIAL OF THE ULYANOVSK REGION



\$1,5 BLN

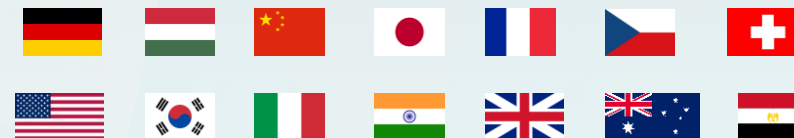
20%
GROWTH BY COMPARISON WITH 2017

FOREIGN TRADE TURNOVER OF THE ULYANOVSK REGION IN 2018

95,5%

SHARE OF NON-RAW PRODUCT, NON-ENERGY EXPORTS

102



COUNTRIES WORLDWIDE - EXPORT DESTINATIONS

139

COMPANIES EXPORT ABROAD

TOP-10 EXPORTERS



Scientific developments in the field of nuclear medicine



Export of aircraft components

ULYANOVSKNEFTEGAZ

Production of petroleum products



Manufacture of automobiles



Export of grain



Manufacture of wood products



Export of auto components



Manufacture of bridge and road fences



Production of petroleum products



Production of auto components

PROJECT TEAM



ULYANOVSK REGION
DEVELOPMENT CORPORATION

Founder – Government of the Ulyanovsk region

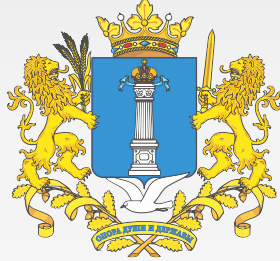
- Supporting investment projects implementation in **the one-stop shop format**
- Solving all questions on registration of rights to the site and permits
- Business environment creation for manufacturing facilities location



The Ulyanovsk region is a leading one in Russia for "Regulatory Environment" in the national rating for investment climate provided by ASI

SUCCESS STORY





ULYANOVSK REGION
DEVELOPMENT CORPORATION



GOVERNOR

SERGEY MOROZOV

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